

## Seeking A Leading Edge Chief Executive Officer

If you are a highly engaged economic development professional who thrives in a fast-paced environment, we invite you to apply for the position of Chief Executive Officer with investStratford, the City of Stratford's Economic Development Corporation.

The City of Stratford is on the rise. Boasting a growing and diversifying economy founded on entrepreneurship, manufacturing, arts and technology, with strong ties to the Toronto-Waterloo Technology Corridor, we are seeking an action-oriented, results-based CEO to lead our Corporation.

Reporting directly to the Board of Directors, you will lead a strategic organization that facilitates high-impact economic development through a results-based philosophy.

### You will:

- Engage in business recruitment across targeted sectors;
- Be a self-starter who understands and is highly responsive to business needs;
- Be capable of building and mobilizing a strong team;
- Develop measurable strategic priorities with well-designed implementation plans;
- Demonstrate skills in political acuity and diplomacy;
- Manage the operational and financial aspects of the Corporation in keeping with the policies set by the Board of Directors;
- Guide and support the work of the Stratford-Perth Centre for Business; and
- Build strategic partnerships and stakeholder alliances.

### You possess:

- A Bachelor's degree in Business Administration, Finance, or recognized equivalent;
- Progressive, strategic thinking, combined with a results orientation;
- A minimum of 10 to 15 years of senior leadership or management level experience in a business environment;
- Excellent knowledge and understanding of regulated and competitive markets;
- Executive presence and the ability to build relationships, reach consensus and partner effectively with organizations and stakeholders;
- Excellent communication skills;
- Demonstrated ability to execute and successfully implement strategic plans;
- Excellent conflict resolution skills and the ability to handle difficult situations;
- Demonstrated financial management and marketing skills;
- A strong ability to advance multiple projects concurrently; and
- An understanding of the municipal environment.

Please submit your resume in confidence, to: [knicholson-yost@stratfordcanada.ca](mailto:knicholson-yost@stratfordcanada.ca) before the deadline of **Friday, January 27, 2017 at 4:30 p.m.**

For more information on investStratford, please visit our website at: [www.investStratford.com](http://www.investStratford.com) and the City of Stratford website at [www.stratfordcanada.ca](http://www.stratfordcanada.ca).

While we appreciate all applications that are received, only those applicants selected for an interview will be contacted.

Accommodations are available for people with disabilities for all aspects of the recruitment process. Applicants should make their needs known in advance.

